

# Dataminr Managed Security Service Provider Program

Expand services offerings with Dataminr's innovative AI platform.



## Designed to Help You Grow

The Dataminr Managed Security Service Provider Program offers a best-in-class partner journey that allows you the flexibility to grow your business with us.

## Dataminr's Commitment to Partners

Create an offering to provide your customers with a preemptive cyber defense posture using Dataminr's AI-Native actionable intelligence platform.

Boost your customers' business resilience by significantly reducing mean-time-to-detect (MTTD) from weeks to minutes and mean-time-to-respond from days to hours. Use Dataminr's AI for real-time threat detection and insights to reduce investigation time and stop cyber threats before they cause harm.

Offer cutting edge Digital Risk and DDW Intelligence, Exploit and Vulnerability Intelligence, Cyber-Physical Risk Intelligence and Third Party Risk Intelligence solutions to your customers.

## DATAMINR ENABLES YOU TO:

### >60%

Reduce MTTR by up to 60% by detecting incidents in real time and streamlining your investigations process

### +30%

Improve operational efficiency by reducing manual effort by 33% for most SOC Tier-1 and Tier-2 tasks

#### Eliminate challenges

with missed security events, detecting events late and deciding what to action

#### Improve efficiency

of your vulnerability triage process

#### Reduced 3rd-party

vendor risk exposure by proactively identifying and mitigating 3rd-party vendor cyber risk

## Why Partner with Dataminr for AI?

Dataminr helps you differentiate your business and drive profitability with real-time cyber threat intelligence that optimizes your offerings for speed and efficiency.

### Unique Value

Deliver AI-powered real-time cyber threat intelligence that provides early warning—protecting customers and strengthening resilience before security threats become incidents.

### Enhance Operation Efficiency

Automate routine SOC tasks to alleviate analyst burnout. Empower your team to spend more time on the threats that matter most to your clients

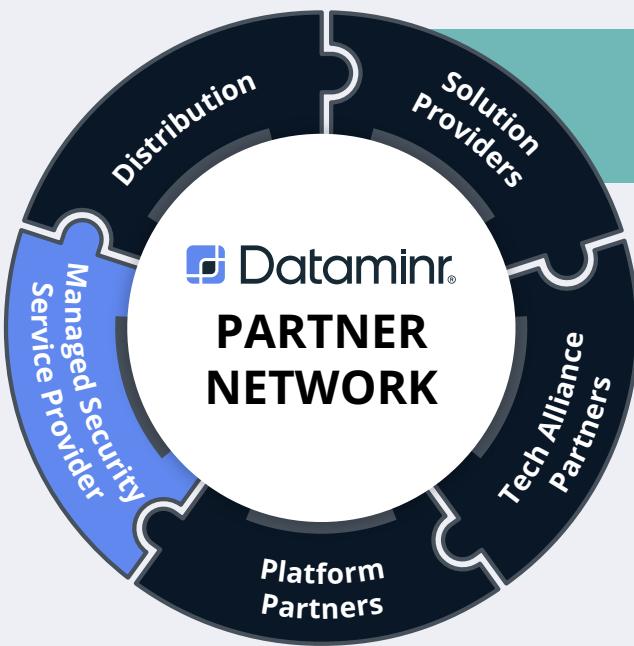
### Accelerate Response

Slash your MTTR with real-time incident detection and streamlined investigations that allow your team to outpace threats before they escalate

### Proven Platform

Trust in a platform that serves 2/3 of the Fortune 50 and half of the Fortune 100. Dataminr was also recognized in the Forbes AI 50, Forbes Cloud 100, and Deloitte Fast 500.





**Dataminr is recognized as one of the world's leading AI businesses.**

## Dataminr Supports Your Success

### Sales Enablement

Get access to training, demos, mock pitches, opportunity registration, and a designated partner manager.

### Demand Generation

Create co-branded marketing materials and work with Dataminr experts to support webinars or events.

### Technical Resources

Collaborate with product and engineering teams to develop unique solutions and complete successful implementations.

Requirements
Established MSSP Practice
24x7 Regional Security Operations Center
MSSP Dedicated Sales and Technical Team
Existing offerings with SIEM/SOAR/TIPs that Dataminr integrates into
Signed MSSP Agreement
Annual Revenue Commitment
Completion of Dataminr Technical Validation
Provide L1/L2 Support to MSSP's end customers
Maintain 95% license renewal rate across customer base
Provide required reporting to Dataminr as provided in the MSSP Agreement

Benefits
Access to attractive discounts
Reward for Value Bonus Incentives and Programs
Access to Dataminr Partner Partner Portal and Dataminr Partner University
Co-Brandable Demand Gen Campaigns and Marketing Resource Library
Access to future release previews and demos prior to general availability (GA)
Access to NFR and Technical Resources
Customized training: Connect with Dataminr experts to enhance your build, market and sell strategy
Monthly and Annual Pricing Available

## Ready to Partner with Dataminr?

Learn more about our partner program and register to become a partner at [dataminr.com/partners](http://dataminr.com/partners).



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